

Mapping to Scottish Standard Grade Business Management

<i>Subject content</i>	<i>Boardworks presentations for Foundation Level</i>	<i>Boardworks presentations for General Level</i>	<i>Boardworks presentations for Credit Level</i>
Area of study 1: What is business?			
Why do businesses do?	Unit 1: Investigating Business Aims and Objectives; Small Business Ownership; Large Business Ownership	Unit 1: Investigating Business Business Activity	
Why do businesses exist?	Unit 1: Investigating Business Aims and Objectives; Small Business Ownership; Large Business Ownership	Unit 2: People in Business Stakeholders	Unit 1: Investigating Business Business Location; External Influences
How are businesses organised?	Unit 1: Investigating Business Functional Areas Unit 2: People in Business Investigating Job Roles	Unit 2: People in Business Investigating Job Roles	Unit 1: Investigating Business Functional Areas
Area of study 2: How do businesses develop and perform?			
How do businesses start?	Unit 1: Investigating Business Aims and Objectives; Small Business Ownership		
How do businesses survive?	Unit 3: Business Finance Covering Costs	Unit 3: Business Finance Cash Flow Forecasts; Budgets; Balance Sheets; Business Accounts and Financial Planning	Unit 2: People in Business Customer Service
Why do businesses fail?	Unit 1: Investigating Business External Influences Unit 3: Business Finance Cash Flow Forecasts	Unit 1: Investigating Business External Influences Unit 3: Business Finance Business Accounts and Financial Planning	

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What is a successful business?	Unit 1: Investigating Business Aims and Objectives	Unit 1: Investigating Business Large Business Ownership	Unit 2: People in Business Stakeholders
Area of study 3: What resources do businesses use?			
Why do businesses locate where they do?	Unit 1: Investigating Business Small Business Ownership; Business Location	Unit 1: Investigating Business Business Location Unit 3: Business Finance Sources of Finance	
How do people contribute to businesses?	Unit 2: People in Business Working Arrangements Recruitment and Selection; Training and Development	Unit 2: People in Business Recruitment and Selection	Unit 2: People in Business Training and Development
How do businesses use information?	Unit 1: Investigating Business Functional Areas; Business Communications	(Covered by Boardworks KS4 ICT)	(Covered by Boardworks KS4 ICT)
How do businesses operate?	Unit 1: Investigating Business Business Activity		Unit 1: Investigating Business Functional Areas and ICT Unit 2: People in Business Customer Service
What are the challenges facing businesses?	Unit 1: Investigating Business External Influences	Unit 1: Investigating Business External Influences	

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Area of study 4: How are businesses managed?			
What are the key decisions that businesses make?	Unit 1: Investigating Business Functional Areas	Unit 1: Investigating Business Functional Areas Unit 2: People in Business Customer Service	Unit 1: Investigating Business Functional Areas
What influences the decisions?	Unit 1: Investigating Business External Influences Unit 2: People in Business Stakeholders; Customer Service		Unit 1: Investigating Business External Influences
What aids decision-making?	Unit 1: Investigating Business Functional Areas; Functional Areas and ICT		
How are decisions made?	Unit 2: People in Business Investigating Job Roles		
How do businesses communicate?	Unit 1: Investigating Business Functional Areas; Business Communications	Unit 1: Investigating Business Business Communications	Unit 1: Investigating Business Business Communications